

BROKER NEWSLETTER

OCTOBER 2023

MEMORIAL
HERMANN[®]
Health Plan



KEY CONTACTS

Memorial Hermann Health Plan:

Website

healthplan.memorialhermann.org

Customer Service

855.645.8448

Internal Team

Elodia Gallo - Broker Manager

Elodia.gallo@apex4health.com

713.392.2112

Pete Dutka - AVP of Sales

pete.dutka@memorialhermann.org

(281) 770-7591

Donna Alexander - Account Executive

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(713)-379-4558 EXT. 1

Medicare Sales:

MASales@memorialhermann.org

AEP IS HERE!

Annual Enrollment Period is finally here! It's going to be a GREAT season so make sure you're certified!

Broker certification training is accessible through here:

Broker Portal

brokers.healthplan.memorialhermann.org

NEW BENEFITS

CHECK OUT OUR ENHANCED BENEFITS FOR 2024!

HMO and Prime Value MA Only: Now available in six counties - Harris, Fort Bend, Montgomery, Brazoria, Liberty, Galveston

DSNP: Now available in five counties - Harris, Fort Bend, Montgomery, Brazoria, Liberty

Golden Triangle: Available in Jefferson and Hardin counties

Memorial Hermann Medicare *Advantage* Plan Options

| Benefits & Features | Memorial Hermann <i>Advantage</i> HMO | Memorial Hermann <i>Advantage</i> Golden Triangle HMO | Memorial Hermann <i>Dual Advantage</i> HMO D-SNP | Memorial Hermann Prime Value MA-Only HMO |
|--|--|---|---|--|
| Plan monthly premium | \$0 | \$0 | \$0 ¹ | \$0 with \$125 Part B Refund |
| Out-of-pocket maximum | \$2,950 | \$3,200 | \$0 ² | \$2,950 |
| PCP Copay | \$0 | \$0 | Standard Medicare | \$0 |
| Prescription drug (Part D) coverage | \$0 deductible | \$0 deductible | \$0 deductible ³ | N/A |
| Fitness benefits & wellness programs | Yes | Yes | Yes | Yes |
| Comprehensive dental coverage | \$3,000 | \$2,500 | \$4,000 | \$2,000 |
| Has a network of physicians to coordinate care | Yes | Yes | Yes | Yes |
| Over-The-Counter (OTC) benefit | \$150/quarter | \$40/quarter | \$200/quarter | \$100/quarter |
| Transportation benefit | 20 one-way trips | 20 one-way trips | Unlimited Trips | 20 one-way trips |
| Meal benefit | 10 meals after in-patient hospitalization | 10 meals after in-patient hospitalization | 10 meals after in-patient hospitalization | 10 meals after in-patient hospitalization |
| NEW: Flex Card/ MasterCard® Flexible Spending Card | \$150/quarter - OTC \$1,500 - Vision & Hearing pre-loaded onto card \$500 Groceries* | \$40/quarter - OTC \$900 - Vision & Hearing pre-loaded onto card \$500 Groceries* | \$200/quarter - OTC \$1,000 - Vision & Hearing pre-loaded onto card \$240/qtr Groceries | \$100/quarter - OTC \$900 - Vision & Hearing pre-loaded onto card \$500 Groceries* |

*The \$500 grocery benefit requires involvement and successful completion of a Case Management

NEW ADDITION

Say HELLO to our new team member, Elodia Gallo!

Memorial Hermann is excited to announce our new Broker Manager, Elodia Gallo. Elodia joins the Memorial Hermann team with more than 30 years of dedicated experience in the Health care industry. Elodia's strong background in Medicare Advantage, training and development, and problem solving skills will have a huge impact on supporting our broker partners.

Welcome to the team, Elodia!



Elodia Gallo

Elodia.gallo@apex4health.com

713.392.2112



Broker Text Messaging

Stay on top of your game with our SMS Broker Tips. If you have not received the most recent text messages or would like to sign up for alerts, please email:

MASales@memorialhermann.org

**Remember to check out our broker microsite for
all sales materials and benefit information!**

Broker microsite: mhhs.org/ma-brokers

WHY MH IS A GOOD FIT FOR YOUR CLIENT



A Known, Respected, LOCAL Brand

We are a local plan, serviced locally, to better serve our members and our communities. Memorial Hermann has been helping fellow Texans in the Houston area for over 100 years.

Access to Top-Notch Care with No Referrals

The Memorial Hermann Health System includes over 17 hospitals, 70 clinics, and over 6,700 physicians. And, while we encourage and facilitate establishing a relationship with your PCP to coordinate care, when you're in our network there are no referrals needed to see a specialist.

Care Coordination: Member – Physician – Pharmacy

We use proprietary technology that efficiently shares valuable information and identifies opportunities for value-based care improvement.

Growth Trajectory

We are investing in our products and our broker partners to significantly drive expansion and growth.

Apex Partnership

Memorial Hermann has partnered with a tech-enabled company dedicated to developing value-based care solutions that address the needs of the member, the hospital, and our approach to sales and retention.

A Concierge Approach to Serving Our Partners

We work directly with our partners to quickly respond to market and customer needs.